*We are custom builders of software and training solutions
that help you do what you need to do …better,
and that cost you less than off-the-shelf solutions that don't fit.*

- **e-learning – custom content development**
- **custom software**
- **staff augmentation**

## Company

- **Small business** under all NAICS codes listed here
- **Experienced federal contractor** (CAGE Code: 1KG81), incorporated in 1983
- **GSA schedule holder**
- **Local** - based in Washington DC, inside the Beltway

## Contract Vehicles

- GSA Federal Supply Schedule IT-70 (contract number: GS-35F-0722J)
- STARS 8(a) team member with CDS$^2$
- SeaPort-e team member with CDS$^2$
- FAA BITS II team member with Conquest Systems
- USPS IBSS-II team member with SRA International
- ZERONE has access to many other GWAC's (e.g., MOBIS, CIO-SP2) through our Strategic Partnerships.

## Federal Clients

- United States Postal Service
- Department of State
- Department of Justice – Bureau of Alcohol, Tobacco, Firearms and Explosives
- Transportation Security Administration
- Health and Human Services

| ZERONE is a **small business** under these NAICS codes. | |
| --- | --- |
| 541511 | Custom Computer Programming Services |
| 541512 | Computer Systems Design Services |
| 541519 | Other Computer Related Services |
| 541611 | Administrative Management and General Management Consulting Services |
| 541614 | Process, Physical Distribution, and Logistics Consulting Services |
| 541618 | Other Management Consulting Services |
| 561320 | Temporary Help Services |
| 611420 | Computer Training |
| 611430 | Professional and Management Development Training |
| 611710 | Educational Support Services |

**ZERONE**® (zir′ rōn), *n.* **1.** a combination of the fundamental values of information technology - the binary values of zero and one. **2.** a small business and an experienced GSA schedule holder.

**Executive Vice President: Mike Proper  (mike.proper@zerone.com) 703-600-3488**

## Federal Experience and Past Performance

| e-learning | for: |
|---|---|
| Instructional design and development of web-based training for over 30 courses including system training (hard skills), policy and procedure and soft skills | United States Postal Service |
| SAP HR training – train the trainer courseware and training | United States Postal Service |
| Web-based training for passport acceptance clerks – course conversion, development and hosting | Department of State, Passport Services |
| Web-based training - applying the instructional design systems/performance based training approach to develop a self-paced, web-based training course for the Materiel Management Branch to train users of the Sunflower property management system. | Department of Justice – Bureau of Alcohol, Tobacco, Firearms and Explosives |
| Instructor-led, asynchronous training development | Health and Human Services, Secretary's Emergency Response Team |

| Software development | for: |
|---|---|
| Systems development of custom web-based workflow applications | United States Postal Service |
| Integration of enterprise solutions – analysis, specification, and working with third party vendors | United States Postal Service |

| Professional Services | for: |
|---|---|
| Project and program management for programs with up to $350M annual budgets. | United States Postal Service |
| Logistics management of a system deployment to more than 10,000 sites with a peak deployment rate of 760 site installs per month, as well as in-service support and full life-cycle evergreen strategy development. | United States Postal Service |
| Project Management - Recruited, hired, and deployed 38 project managers in 30 days, and supported their efforts in 43 states running Assessment Centers that were responsible for hiring the federal security workforce at U.S. airports. | Transportation Security Administration |

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